

CURRICULUM VITAE

Lennart Scharnell

Date of Birth 26 April 1947
Place of Birth Norrköping, Sweden Mobile: +420-724-172 760
Marital Status Married
Nationality Swedish

Languages Swedish – Native Tongue; English – fluent; German – advanced basic

Education

1963 - 1966 **Tekniskt Gymnasium**, Norrköping, Sweden, Engineer – civil engineering
1966 - 1967 Military Service, Lower Officer training (sergeant). Later - certified pilot for Swedish Army.
1967 - 1971 **Lunds Institute of Technology**, Master of Science - civil engineering & building construction
1979 - 1981 **Örebro School of Business**, Business Economics
1991 **London Business School**, Advanced Development Programme, ADP5

Experience

2008.3 – 2009.4 **ALSTOM Power Service, Baden, Switzerland, Special Projects Director (Brno domicile).**

2006.6 – 2008.2 **ALSTOM Power Service, Brno, Czech Republic, Managing Director.**
Responsible for PS-CZ/SK, i.e. a volume of ~€ 35 Million per annum, and ~160 employed persons. Major objectives for this position are to ensure a sustainable, profitable, growing operation and recognition as an able unit, which properly manages all risks and opportunities.

2003.6 – 2006.5 **ALSTOM Power Service, Baden Switzerland, Project Director – Industrial Turbine Contracts**
Leads a team that closes out Retained Contracts from divesting the Industrial business to Siemens. 61 Contracts were not taken over, representing a significant remaining liability for ALSTOM. Successfully closed most Contracts at excellent savings for ALSTOM and with quite satisfied Clients.

2001.1 – 2003.6 **ALSTOM Power, Baden Switzerland, Project Director Global Projects**
Acts as Contractor's Representative for Power Generation Projects. Initially as managing the successful close out of the \$250 Million EC Kladno Project in the Czech Republic (250 MW CFB + 70 MW GT). Closed out the \$450 Million (1,000 MW) Combined Cycle Project for La Paloma.

1999.7 – 2000.12 **ALSTOM Power, Industrial Segment, Finspong, Sweden, Project Director Gaza Project.**
Acts as Contractor's Representative in a \$ 100 Million Power Generation Project for GAZA, Palestine. Has full commercial responsibility to interface with the Client.

1996.11 – 1999.7 **ABB Energeticke Systemy (ABB ENS), Brno, Czech Republic, Director (VP) Plant Division**
Responsible for ABB ENS' Plant Business, i.e. a volume of ~\$ 150 Million per annum, and ~300 employed persons. Major objectives for this position is to ensure sustainable profitable operation and recognition as an ABB unit able to safely manage all risk and opportunity issues.

1994.6 – 1996.11 **ABB STAL AB, Finspång, Sweden, ABB PBS, Brno, Czech Republic, Director of Projects**
Supports ABB Companies within the Power Generation Industry Business Area to develop and improve processes for Project Management, Risk Management, etc.. Supported ABB PBS, Brno, with extended activities in this area.

1991.4 – 1994.6 **ABB Power Generation, North Brunswick, New Jersey, Vice President Project Execution**
Headed the Project Management group consisting of 30 employees. This group is commercially responsible for all projects within the Turbine Power Division. Total order value exceeded \$900 million.

1990.6 – 1991.4 **ABB Energy Services Inc., North Brunswick, New Jersey, Director Business Development**
Responsibilities included overseeing a staff of 5 employees in the support of management and business planning, cost and price calculating, cost/price/risk considerations, business modelling.

1988.1 – 1990.6 **ABB Turbine Inc, North Brunswick, New Jersey, Project Manager**
Managed a \$50 million contract for a California client, including supervision of a project group of approximately 20 employees.

1981 - 1990 **Various Companies within the ABB Group, Sweden + Canada, Project & Product Manager**

1977 – 1981 **Nobel Chematur AB, Karlskoga, Sweden, Senior Project Engineer**

1976 – 1977 **Svenska Väg AB, Solna, Sweden, Estimating & Scheduling Engineer**

1971 – 1975 **Västanfors Industrier, Fagersta, Sweden, Design Engineer & Sales Engineer.**